

## INTERVIEW SCORING GUIDANCE

<b>RATING</b> (% of Points)	<b>DEFINITION OF CRITERIA</b>	<b>POINT RANGE</b>
<b>EXCEPTIONAL</b> 90 – 100%	The response has exceptional merit and reflects an excellent approach which should clearly result in the superior attainment of all requirements and objectives of the City. The response includes numerous strengths and no weaknesses or deficiencies. As a result, the response provides significant advantages and no disadvantages. The response is clear and precise, fully supported, and demonstrates a complete understanding of all requirements (State & Local law).	360 - 400
<b>GOOD</b> 80 – 89%	The response demonstrates a sound approach which is expected to exceed all requirements and objectives of the City. The response includes multiple strengths, only a few minor weaknesses, and no deficiencies. As a result, the response provides advantages, and few disadvantages. The response is clear and precise, supported, and demonstrates a clear understanding of the requirements (State & Local law).	320 - 359
<b>ACCEPTABLE</b> 70 – 79%	The response demonstrates an approach which is capable of meeting all requirements and objectives of the City. The response has both strengths and weaknesses but still no deficiencies. The response is clear and precise, supported, and demonstrates a clear understanding of the requirements (State & Local law).	280 - 319
<b>SOME DEFICIENCIES</b> 60 – 69%	The response demonstrates an approach which is capable of meeting all requirements and objectives of the City. The response has strengths and but more weaknesses making it lean toward deficiencies. The response is clear and precise, supported, and demonstrates a clear understanding of the requirements (State & Local law).	240 - 279
<b>DEFICIENT</b> 50 – 59%	The response demonstrates an approach which fails to meet most of the requirements and objectives of the City. The response has glaring weaknesses and is deficient. The response is inconsistent and does not demonstrate a clear understanding of the requirements (State & Local law).	200 - 239
<b>VERY POOR/ DEFICIENT</b> 40 – 49%	The response demonstrates an approach which fails to meet any of the requirements and objectives of the City. The response has glaring weaknesses and is greatly deficient. The response demonstrates a misunderstanding of State and Local laws. The response demonstrates an inability to operate a business in a regulated industry.	160 - 199